EVANS

Navix enables Evans Transportation to increase profitability by 10x

About Evans Transportation

Headquartered in Delafield, WI, Evans Transportation was founded in 1985. Evans is a third-party provider of custom logistics solutions for a diverse range of North American shippers. With over 35 years of experience, Evans has a focus on customer service and growth.

evanstrans.com

Background

Evans faced pressure to deliver increasingly large volumes of freight while facing labor shortages. Additionally, Evans was experiencing invoicing bottlenecks. This resulted in an order-to-cash cycle of more than twenty days which was impacting cash flow. Lastly, Evans had to assign more personnel to their invoicing process to keep pace with volume, which kept them from focusing on other strategic areas of the business.

What Navix Did

Evans chose Navix because of our ability to automated the freight audit and invoice process and the assurance that they would be implemented and running quickly.

> "In two years, our profitability is up 10X thanks to Navix."
>
> Ryan Keepman CEO

Results

50% Increase in Workforce Efficiency

By implementing the Navix platform quickly, Evans benefitted from an increase in workforce efficiency. The team no longer needed to manually process invoices and were assigned to other key business areas.

10X Increased Profitability

By implementing Navix, Evans was able to increase volume without adding headcount and realized a 10x increase in profitability in two years.

50% Order-To-Cash Reduction

Due to the AI enabled Navix platform, Evans was able to automate their invoicing process and reduce their order-to-cash process to under three days.

Learn how Navix can help accelerate your growth at navix.io

NAVIX