



HaulRight sees a 45% increase in cash flow with Navix

About HaulRight Corporation

Headquartered in Nashville, TN, HaulRight Corporation is a full-service logistics provider which specializes in full truckloads of over the road (OTR) freight. HaulRight are early adopters of technology and at the forefront of emerging trends offering unmatched communication and visibility to create partnerships with their customers.

haulrightinc.com

Background

HaulRight was struggling to keep up with their invoicing process which was taking more than 30 working hours per week to process and was growing due to the increase in volume. This inefficient process was costing more than time; it was having a negative impact on their business. Delays in accounts receivables and payables, an impact on their credit score and growing dissatisfaction from carriers were limiting their profit and their ability to scale.

What Navix Did

HaulRight chose Navix because of their speed of implementation, the ability to automate the invoicing process and to help them scale the business profitably.



“We were able to strengthen our relationships with the carriers we work with.”
Eric Evchich Owner & CFO

Results



What was once the primary role of a full-time employee, HaulRight spends less than two hours per week managing the invoicing process.



Navix has enabled HaulRight to reduce their accounts payable by 20-days which has improved carrier satisfaction by over 20%.



Due to the AI-enabled Navix platform, HaulRight improved their DSO by 20-days which improved their cash flow by 45%.